

Dearshiqiao Home Textile Market and International Cooperation

Craig Zhu Oct 20th, 2019

• Objective

• Introduction to Dearshiqiao

- Unique Location
- History
- Market figures
- Future Plan

Project Cooperation

- Background
- Trade channel
- *Project mapping*
- Expected impacts
- Support Needed





Objective



Dearshiqiao International Textile Forum and **International Textile Innovation Center** are expected to be officially launched in <u>May 2020</u>. Under the theme of "<u>Encouraging cooperation</u>" with three key objectives:



Establish a platform for international cooperation



Raising a voice of textile industry



Unifying the Industry – Provide industry leaders, workers, researchers or any textile related workers a platform to **stimulate discussions** and the sharing of experience in this field; Promote **collaboration and communication** among industry companies as a whole community



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Inspiring Future Collaborations – **Increase the participation** of companies in exchanging any information affecting the textile information; Promote **expansion of the textile industry** by simulating more businesses

Raising Public Awareness – Help to make a voice of the whole industry; Deepen public understanding of the textile world





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Unique Location

Surrounded by Sea and River – A Treasure Land

- a home place for textile industry
- Southeast of Jiangsu Province
- Hub of the Yellow Sea and
 - Yangtze River
- "North Gate of Shanghai"







Development of Dearshiqiao



The home textile industry of Dearshiqiao has developed for more than 100 years. It is wellknown both home and abroad as one of the largest home textile production base, sales place and logistics center in China and even in the world.





Market Figures



Product scale

Market scale

Market trade volume Foreign trade turnover Foreign trade exports E-c transaction volume ¥150,000,000,000 \$5,000,000,000 10,000 TEUs ¥15,000,000,000 Area Enterprises Industrial employees Covers 1,500,000m² 20,000 500,000 200 sq. km Products in China Covering Exported to Covering > 50%
300 cities
130 countries
5 continents

日本石林田田家坊:

Business scale





Future Plan





Informatization

Transforming the traditional offline business model into a new online system. Making
Changes

Digitalization

Intel

Establishing a shared

information center to

improve the integration of

data-based systems

Intellectualization

A smart city with a mature market supported by information technology, digitalization, Internet of Things, and block chain technology.



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Background



- Collaborating with domestic and international textile companies to strengthen partnerships
- Providing manufacturers, designers, brand operators, investors, a chance to enter China's big market





Trade Channels

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The Belt and Road (Border trade)

- The trade market in Nanning for East Asia
- The trade market in Horgos for Central and Western Asia
 - The trade market in Hekou County for Central and South Asia





Project Mapping

Dearshiqiao International Convention Center

International Textile Forum Venue



- <u>International Textile Forum System</u> --Eliminating language barriers during communications by using updated AI systems
- Offline and online interaction
 - --Organizing regular seminars
 - --Encouraging new innovations

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Cooperation with ITMF

- ITMF events held in the center and inviting Chinese textile players to the events
 - Initiating international panel discussions focusing on the hot issues of the world textile industry
- Supported with our digital information system and acting as an information provider for us all





Project Mapping

International Textile Innovation Center



Innovation center Venue

Area	> 10,000 sq. m ²
Special zones	2
Exhibition hall	> 100
Real-time connection	20,000

Branding and commercialization

Overseas professional designers Creativity institutions Professional design colleges Supply chain of designing industry



Authoritative international home textiles fairs New product release conference Popularity trending reports Property rights management





Expected Impacts



Improving

• Companies can share experience, collectively create innovations to push the textile industry



Inspiring

• Letting the world hear the voice of textile, including cotton, fibers and etc.

Unifying

• Industry experts are gathering together to share, exchange and communicate with each other



Developing

• Pushing economic, social and cultural developments, in not only textile field but the whole market







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We hope that ITMF could share your valuable resources of excellent manufactures, retailers, designers, professors...to help Dearshiqao go international and global, and to take Dearshiqiao as ITMF's base in China for your events and meetings to increase your visibility in China.







THANKS

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